| SET | TYPE | MARKS | QUESTION | CO | PI | Bloom's Level | Accessible For | ANSWER-ONE | ANSWER-ONESTATUS | ANSWER-TWO | ANSWER- TWO- STATUS | ANSWER- <br> THREE | ANSWER- <br> three-status | ANSWER-FOUR | ANSWER-FOUR- <br> STATUS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A | SINGLE-CORRECT | 0.5 | Financial planning seeks to | CO1 |  | Remember | My Institute | Assess adequacy of income and assets for needs | correct | Assess transmission plan | incorrect | Offer tax advice | incorrect | Offer <br> investment <br> advice | incorrect |
| A | SINGLE-CORRECT | 0.5 | Joint families giving way to nuclear families has increased the need for financial planning | CO1 |  | Remember | My Institute | TRUE | correct | FALSE | incorrect | Can't Say | incorrect |  | incorrect |
| A | SINGLE-CORRECT | 0.5 | If in today's money terms, investor needs ` 20 lakhs, and the goal is likely in 14 years with inflation at $15 \%$, then the future requirement of funds for the goal is | C01 |  | Remember | My Institute | $\begin{aligned} & 20,00,000 \div(1+ \\ & 10 \%) 14 \end{aligned}$ | correct | $\begin{aligned} & 20,00,000 \times(1 \\ & +14 \%) 10 \end{aligned}$ | incorrect | $\begin{aligned} & 20,00,000 \div(1 \\ & +10 \% 14) \end{aligned}$ | incorrect | $\begin{aligned} & 20,00,000 \times\{(1 \\ & +10 \%) \times 14\} \end{aligned}$ | incorrect |
| A | SINGLE-CORRECT | 0.5 | In early stages of one's career, client is in | CO1 |  | Remember | My Institute | Windfall | incorrect | Transition | incorrect | Accumulation | correct | Distribution | incorrect |
| A | SINGLE-CORRECT | 0.5 | Systematic Withdrawal Plan is suitable for retired investors | CO1 |  | Remember | My Institute | FALSE | incorrect | TRUE | correct | indifferent | incorrect |  |  |
| A | SINGLE-CORRECT | 0.5 | Systematic Withdrawal Plan is suitable for | CO1 |  | Remember | My Institute | Tax Planning | incorrect | Retirement <br> Planning | incorrect | Rupee Cost Averaging | incorrect | all the above | correct |
| A | SINGLE-CORRECT | 0.5 | Wealth management service is normally offeredtoclients whose cash flows are adequate to meet needs | C01 |  | Remember | My Institute | TRUE | correct | FALSE | incorrect | Can't Say | incorrect |  |  |
| A | SINGLE-CORRECT | 0.5 | Tight monetary policy is a feature of high inflation scenarios | C01 |  | Remember | My Institute | Yes | correct | No | incorrect | sometimes | incorrect |  |  |
| A | SINGLE-CORRECT | 0.5 | The goal of wealth management is to sustain and grow wealth | C01 |  | Remember | My Institute | in short term | incorrect | in long term | correct | Can't Say | incorrect |  |  |
| A | SINGLE-CORRECT | 0.5 | Units in Mutual funds are allocated on | CO1 |  | Remember | My Institute | market price | incorrect | index price | incorrect | NAV | correct | benchmark price | incorrect |
| A | MULTIPLECORRECT | 0.5 | XIRR is used to calculate | CO1 |  | Remember | My Institute | CAGR | correct | Intermittent investments | correct | investment with uneven cash flows | correct | all the above | correct |
| A | SINGLE-CORRECT | 0.5 | SRO regulating Mutual Funds Industry is | CO1 |  | Remember | My Institute | SEBI | incorrect | FIMMDA | incorrect | AMFI | correct | IRDA | incorrect |
| A | SINGLE-CORRECT | 0.5 | suppose the food inflation is $9 \%$ per annum and Birju's daughter's marrige is approaching in 12 months. He wants to arrange the same pompus arrangement which his cousin arranged yesterday for his daughters marriage, for which he is stating that he spent 60 lakh rupees. Birju shall need a corpus of | CO2 |  | understand | My Institute | 6000000 | incorrect | 6540000 | correct | 6450000 | incorrect | 5504587.156 | incorrect |
| A | MULTIPLECORRECT | 0.5 | One of the leading indicator of economy is | CO2 |  | understand | My Institute | Movement of FII | correct | Rating of country | correct | Both A and B | correct | None A and B | incorrect |
| A | SINGLE-CORRECT | 0.5 | Status Quo bias and Cognitive Dissonance Bias are | CO2 |  | understand | My Institute | Positively correlated | incorrect | Negatively Correlated | correct | None | incorrect |  |  |
| A | MULTIPLECORRECT | 0.5 | example of Contagian/Ripple effect is | CO2 |  | understand | My Institute | falling Banking stocks in india after SVB Saga | correct | Global Recession after subprime crisis | correct | Correcting in IT sector in India due to U.S Inflation | correct | all the above | correct |
| SET | TYPE | MARKS | QUESTION | CO | PI | Bloom's Level | Accessible For | ANSWER-ONE | ANSWER-ONESTATUS | ANSWER-TWO | ANSWER-TWOSTATUS | ANSWERthree | ANSWER- <br> three-status | ANSWER-FOUR | ANSWER-FOURSTATUS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A | SINGLE-CORRECT | 0.5 | Sticking to buying price of asset is known as | CO2 |  | understand | My Institute | Anchoring Bias | correct | Herd Bias | incorrect | Mental <br> Accounting | incorrect | none of above | incorrect |
| A | MULTIPLECORRECT | 0.5 | Mental Accounting leads to | CO2 |  | understand | My Institute | disciplined investing | correct | goal based investing | correct | Both A and B | correct | None A and B | incorrect |
| A | SINGLE-CORRECT | 0.5 | Minimum investment amount needed in PMS is | CO1 |  | Remember | My Institute | 50 lakh | correct | 20 lakh | incorrect | 2 crore | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | A bank deposit of 25,000 will earn an interest of at the end of one year, if it earns $10 \%$ pa compounded half yearly | CO2 |  | understand | My Institute | 25562.5 | incorrect | 2562.5 | correct | 2652.5 | incorrect | 2265.2 | incorrect |
|  | SINGLE-CORRECT | 0.5 | Present value of 2000 to be received 10 years later discounted at $8 \%$ is | CO2 |  | understand | My Institute | 926.38 | correct | 938.26 | incorrect | 962.32 | incorrect | 983.26 | incorrect |
|  | SINGLE-CORRECT | 0.5 | ability to understand how money works in the world? | CO1 |  | Remember | My Institute | financial literacy | correct | Accounting | incorrect | Psychology | incorrect | G K | incorrect |
|  | SINGLE-CORRECT | 0.5 | HNI stands for | CO1 |  | Remember | My Institute | Heavy Net Individual | incorrect | High net worth individaul | correct | high net individual | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | A Wealth Manager should act as <br> an $\qquad$ and not as a Salesman | CO1 |  | Remember | My Institute | advisor | correct | auditor | incorrect | CA | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | Net Worth is | CO1 |  | Remember | My Institute | difference of asset and labilities | correct | sum of assets and liabilities | incorrect | Both A and B | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | rina's monthly expense is 50000 today, will she be able to meet these expenses after 20 years, for 3 years, if she makes a SIP of 5000 per month at $15 \%$ return. Consider inflation as $6 \%$ | CO2 |  | understand | My Institute | yes | correct | no | incorrect | may be | incorrect | can't say | incorrect |
|  | SINGLE-CORRECT | 0.5 | EPF is an investment in | CO2 |  | understand | My Institute | debt securities | correct | equities | incorrect | Both A and B | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | there are two type of brokerages in Mutual funds | CO2 |  | understand | My Institute | trail and upfront | correct | direct and regular | incorrect | direct and indirect | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | mutual funds provide | CO1 |  | Remember | My Institute | liquidty | correct | hedging | incorrect | Both A and B | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | debt based mutual funds have | CO1 |  | Remember | My Institute | exit load | correct | entry load | incorrect | Both A and B | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | marcellus is a | CO1 |  | Remember | My Institute | PMS | correct | AMC | incorrect | SRO | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | ICICI Prudential is a | CO1 |  | Remember | My Institute | PMS | incorrect | AMC | correct | SRO | incorrect | Insurance firm | incorrect |
|  | SINGLE-CORRECT | 0.5 | Pru ICICI is a | CO1 |  | Remember | My Institute | PMS | incorrect | AMC | incorrect | SRO | incorrect | Insurance firm | correct |
|  | MULTIPLECORRECT | 0.5 | Equity Mutual funds are | CO1 |  | Remember | My Institute | sectoral | correct | diversified | correct | Both A and B | correct | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | Retirement Planning shall be started | CO1 |  | Remember | My Institute | ASAP | correct | near retirement | incorrect | after marriage | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | REITS stands for | CO1 |  | Remember | My Institute | real estate insurance team | incorrect | real estate investment trusts | correct | real estate investor trusts | incorrect | real estate investment tank | incorrect |
|  | MULTIPLECORRECT | 0.5 | wealth management comprise of | CO1 |  | Remember | My Institute | financial planning | correct | tax planning | correct | retirement <br> planning | correct | all the above | correct |
| SET | TYPE | MARKS | QUESTION | CO | PI | Bloom's Level | Accessible For | ANSWER-ONE | ANSWER-ONESTATUS | ANSWER-TWO | $\begin{aligned} & \hline \text { ANSWER- } \\ & \text { TWO- } \\ & \text { STATUS } \\ & \hline \end{aligned}$ | ANSWER- <br> three | ANSWER- <br> THREE-STATUS | ANSWER-FOUR | ANSWER-FOURSTATUS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SINGLE-CORRECT | 0.5 | to buy a car worth 500000 after 5 years, how much SIP to be started, if I invest in FD each month for $5 \%$ for 5 years | CO2 |  | understand | My Institute | ? 7,352.38 | correct | 7353.29 | incorrect | 7500 | incorrect | none | incorrect |
|  | SINGLE-CORRECT | 0.5 | FBR comprise of | CO1 |  | Remember | My Institute | Expense, Asset, Liability, Net Worth | incorrect | Income,Expens e, Liability, Net Worth | incorrect | Income, Expens <br> e, Asset, Liability | correct | Income,Expens <br> e, Asset, <br> Liability, Net <br> Worth | incorrect |
|  | SINGLE-CORRECT | 0.5 | Hansika deposited 10,000 in bank FD for 5 years @ 9\%, will she be able to buy a mobile worth 15,000 today, price inflated at $5 \%$ after 5 years | CO2 |  | understand | My Institute | yes | incorrect | no | correct | may be | incorrect | can't say | incorrect |

